

October 31, 2016

Notice Concerning the Difference between Forecasts for the Fiscal Year Ended September 2016 and Results for the Previous Fiscal Year

Yume Technology Co., Ltd. announces its difference between consolidated and non-consolidated business forecasts for the fiscal year ended September 2016 and the previous results for the fiscal year ended September 2015 as follows.

In the business forecasts for the current fiscal year which were announced on October 30, 2015, the company did not announce the forecasts of consolidated operating income and ordinary income, and non-consolidated forecasts. However, the company announces its differences as there are significant changes from the previous results.

1. **【Consolidated】** Difference between forecasts for the fiscal year ended September 2016 and results for the previous fiscal year

(1) Full-year (October 1, 2015 – September 30, 2016)

(Million yen)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of parent	Net income per share
Previous results (A)	21,115	1,726	1,959	1,881	27.84 yen
Current forecasts (B)	23,270	2,433	2,463	1,622	21.76 yen
Increase/decrease (B-A)	2,154	706	503	-258	
Percentage change (%)	10.2%	40.9%	25.7%	-13.8%	
(Ref.)Initial forecasts for FY9/15 (announced on October 30, 2015) (C)	23,000	-	-	2,000	26.82 yen

* The percentage changes between the previous forecasts for the fiscal year ended September 2016 that were announced on October 30, 2015 and the revised forecasts that were announced on October 31, 2016: 1.2% rise in net sales, 18.9% down in net income attributable to owners of parent (ratio to figures in (C))

(2) Reasons for the difference

In the construction technician temporary staffing business, operating income rose by 27.6% thanks to the increase in engineers and improvement in the unit price of temporary staffing. Although there were totaled 342 million yen of operating losses in the previous fiscal year from the childcare support, nursing care support and comprehensive construction business, these decreasing factors have been removed as the company transferred its subsidiaries' shares in June 2015. As a result, consolidated operating income is expected to increase by 40.9%YoY.

With regard to the consolidated ordinary income, although 135 million yen of revenue from subsidies in the childcare support business were removed from non-operating revenues due to the above mentioned transfer of subsidiaries, ordinary income is expected to increase by 27.5% due to the rise in operating income.

2. 【Non-consolidated】 Difference between forecasts for the fiscal year ended September 2016 and results for the previous fiscal year
 (1) Full-year (October 1, 2015 – September 30, 2016)

(Million yen)

	Net sales	Operating income	Ordinary income	Net income	Net income per share
Previous results (A)	13,855	1,733	1,970	1,895	28.04 yen
Current forecasts (B)	17,400	2,212	2,390	1,747	23.44 yen
Increase/decrease (B-A)	3,545	479	420	-147	
Percentage change (%)	25.6%	27.6%	21.3%	-7.8%	

(2) Reasons for the difference

In the construction technician temporary staffing business, the number of engineers increased by 20.8%YoY through the aggressive recruitment activity hiring over 2,000 people annually, and there was a improvement in the unit price of temporary staffing. As a result, net sales are expected to increase by 25.6% YoY.

Operating income are expected to increase by 27.6% YoY as there was a rise in the gross margin owing to rise in unit cost of temporary staffing, and rise in SG&A was kept stable.

Ordinary income is expected to increase by 21.3% YoY thanks to rise in operating income.

Net income is expected to decrease by 7.8%YoY as the company posted the extraordinary income in association with the transfer of subsidiaries' share in the previous fiscal year.